

MPC's January 3, 2017 Plan Has Fundamental Flaws That Destroy Long-Term Value for MPC and MPLX

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January 2017

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There Are Fundamental Flaws and Too Many Questions with MPC's January 3, 2017 Plan

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Accelerated
Dropdowns

- Dropdown of refining assets hurts long-term MPC value and puts unnecessary burden on the fully integrated refining assets of MPC
- Slower growth refining assets vastly diminishes growth prospects at MPLX and raises cost of capital
- BofA/ML analyst *“Notably, we view the multiple and the timing of the potential IDR conversion as somewhat inflating the value of the GP, particularly as **MPLX’s growth will likely substantially slow beyond 2018...**”* – 1/4/17 research note

Weakened
Credit
Profile

- Moody's changes Marathon Petroleum's outlook to “negative” based on January 3, 2017 plan as it potentially levers MPC too much
- MPC obligated to future cash payments of \$1.4B/year to MPLX, a company with a totally different mission

IDR
Elimination
Barriers

- \$600 million of dropdowns tied up in regulatory clearances including tax, and requisite approvals that are likely to delay or terminate the IDR elimination plan
- Tim Griffith CFO of MPC from Jan 3, 2017 conference call on timing: *“We’re certainly hoping for it in the very near-term, but **I don't think we've got any absolute clarity on when that happens.**”*

Value Destruction for MPC and MPLX

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Key Issue: Not All EBITDA Is Equal

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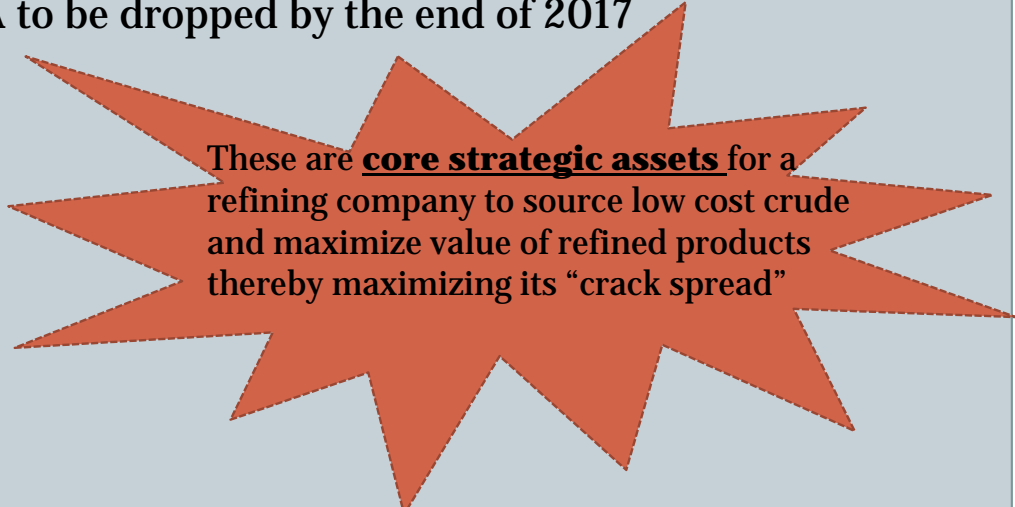
Issue: MPC and MPLX have fundamentally different operations that require unique skill sets

Natural Question: What percentage of the MPC dropdown assets are actually a good fit for MPLX and do the assets have long-term strategic significance for MPC?

MPC ~ \$1.4 B of estimated annual EBITDA to be dropped by the end of 2017

Assets include:

- Pipelines (primarily oil)
- Marine
- Terminals
- Railcars
- Refineries
- Fuels Distribution



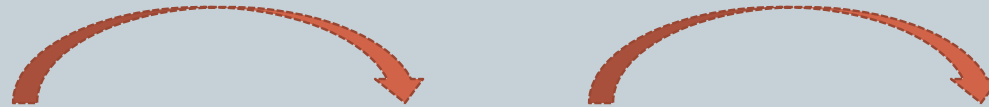
These are **core strategic assets** for a refining company to source low cost crude and maximize value of refined products thereby maximizing its “crack spread”

MPLX organic growth opportunities focused primarily around natural gas gathering & processing

There is a Reason Management Continues to Adjust Guidance Down

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We believe there is an execution problem that stems from refining assets and gas gathering & processing assets requiring different skill sets. The proposed \$1.4B in dropdowns only perpetuates this mismatch in management skills and operational focus.

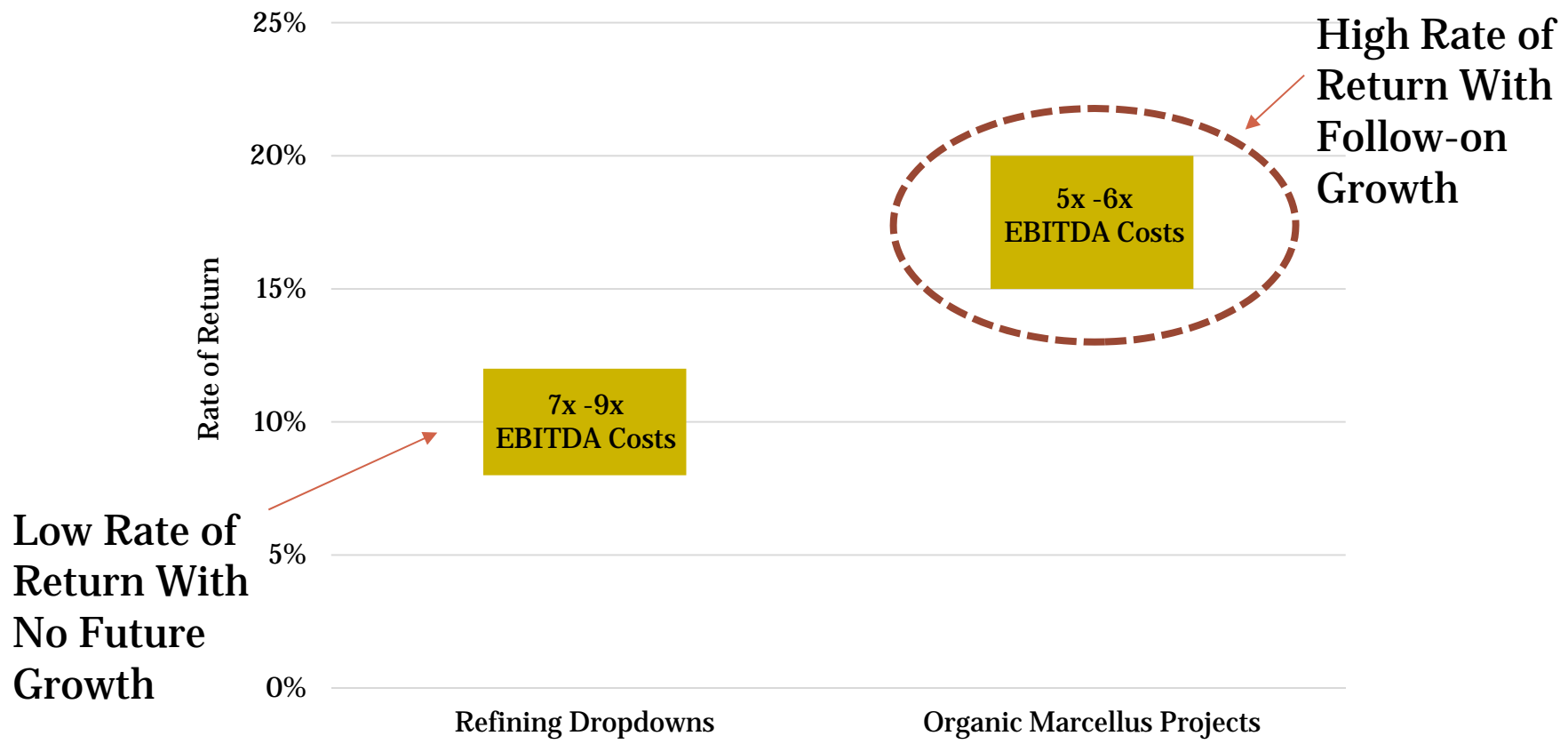


	MPLX Guidance As of 7/20/15	MPLX Guidance As of 7/28/2016	MPLX Guidance As of 1/3/17
Year	Distribution Growth Rate	Distribution Growth Rate	Distribution Growth Rate
2016	25%	12-15%	12.6%
2017	25%	“double digit”	12-15%
2018	20%	“double digit”	“double digit”
2019	20%	“double digit”	“No Guidance”

Organic growth opportunities that leverage existing MPLX infrastructure tend to have the best returns for midstream companies

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Organic Growth Opportunities Generate the Highest Rate of Return



Moody's Changes Marathon Petroleum's Outlook to "Negative" Based on January 3, 2017 Plan

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"In a continuation of its focus on enhancing shareholder value, MPC has proposed a series of transactions between itself and MPLX intended to fund a substantial, ongoing return of capital to MPC shareholders, the **result of which is leveraging** on both a consolidated and stand-alone basis at MPC," commented Andrew Brooks, Moody's Vice President.

Two Possible Scenarios and Both End In Value Destruction

Scenario 1



Scenario 2



Questions for MPC Board

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1. How does conveying key refining assets to MPLX, a midstream gas company, drive long-term value for shareholders?
2. How does obligating MPC to future cash payments of \$1.4B/year to MPLX, a company with a totally different mission, drive long-term value for shareholders?
3. How does a weaker balance sheet at MPC affect the viability of the Company for the next downturn?

Questions for MPLX Board and MPLX Conflicts Committee

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1. Why buy zero growth refining assets from MPC, paying 7-9X EBITDA, when you can concentrate on your own organic growth projects that can be done for 5-6X EBITDA?
2. How does obligating MPLX to a debt burden of between \$5-\$6B to own static refining assets create a growth vehicle for MPLX shareholders?
3. How can we be sure that this complex financial engineering will lower the cost of capital and not lead to value destruction?

There Is a Roadmap For Real Value Creation For MPC and MPLX

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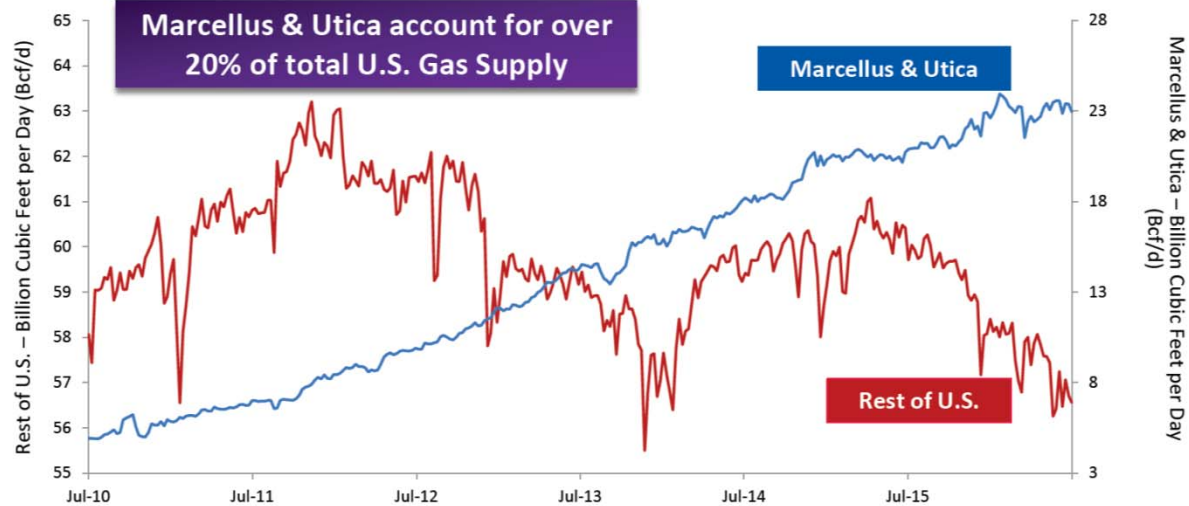
- 1. IMMEDIATELY ELIMINATE THE IDR BURDEN BY EXCHANGING MPLX UNITS FOR MPC'S ECONOMIC INTERESTS IN THOSE IDRS AT A FAIR AND TRANSPARENT PRICE *WITHOUT BURDENING MPLX WITH DROPDOWN ASSETS***
- 2. *MPC SPINS OUT ITS CURRENT OWNERSHIP OF 87 MILLION UNITS PLUS THE MPLX UNITS RECEIVED FROM THE IDR ELIMINATION TO ITS SHAREHOLDERS***
- 3. WE ESTIMATE THE RESULTING IMMEDIATE UPLIFT IN VALUE FOR MPC SHAREHOLDERS RANGES BETWEEN \$20-\$30 PER SHARE**

First to Market Does Not Guarantee You Will Own It

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Organic Growth Opportunities for MPLX in the Marcellus Are Time Sensitive and Require a Focused Effort on Execution

The Marcellus/Utica Resource Play is the Leading U.S. Natural Gas Growth Play



Note: Wellhead gas production (before flaring and NGL extraction)
Sources: As of July 28, 2016. Bloomberg (PointLogic Energy Estimates), BENTEK, MPLX LP

- If it is managed properly, MPLX now has years of growth ahead with high rate of return projects built on its substantial core infrastructure

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Set MPLX Free to Grow Long-Term Value for MPC and MPLX

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- Execute the IDR elimination plan immediately at a fair and transparent price
- Focus on high-return EBITDA projects
- Set MPLX free with its own focused and growth driven management team
- We estimate the adoption of this plan results in an immediate uplift in value for MPC shareholders of between \$20-\$30 per share

**John M. Fox –
“I Know These MPLX Assets – Set
Them Free, It Just Makes Sense”**

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Executive positions held:

- **Co-founder of MarkWest Hydrocarbon, served as Chairman President & CEO**
- **Chairman, President & CEO of MarkWest Energy GP L.L.C**
- **Lead Director of MarkWest Energy GP LLC**
- **Co-founder of Western Gas Resources, served as Executive VP and COO**

Ownership/Control in MPLX and MPC: 1,542,072 units and 15,900 shares, respectively

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